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NEWSLETTER 2

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## ILCE AVENUES

ILCE has given itself four avenues for operationalising the objectives.

- **Relational Contracting**

Do you agree the acrimonious relation amongst the different participating companies of the project is more the order than the exception – extra cost, extra time, litigation, etc....

What a Waste !!!.

Conflict resolution at source is almost nil.

A Government agency has 14000 crores in arbitration !!!

All participating companies feel themselves wronged.

UK Government through Latham Report, Egan Report , has recommended “ Partnership “.

Relational Contracting is beyond Partnership – Looking into the **spirit** of the contract rather than the written word.

How to establish Partnership , see

- “ *Changing Attitudes in Construction* “ by Associated General Contractors of America
- “*Partnering in Europe*” by Bob Scott
- “ *Building Down Barriers*” by Clive Thomas Cain
- “ *Relationship Contracting – Optimizing Project Outcomes*” by Australian Constructors Association.

ILCE will seek to establish Relational Contracting (Partnership) through seminars and discussions.

ILCE will seek to emphasize that better results can be achieved for all participating companies if they work together rather than as individual companies with their own agenda and objectives .To shun totally “Adversarialism”

ILCE will propagate and promote the holding of a workshop before the start of the project to establish a Partnership Agreement wherein the participating companies duly commit to themselves the common goals of delivery of the project efficiently, both in time and in cost, transparency, strong communication, conflict resolution , etc.

The Workshop must place in position, “ Virtual Firm “ for the project. With “ **common goal** “.

ILCE will also empanel mature engineers for facilitating such Partnership.

Other Avenues – Next Newsletter

*Thoughts*

**Partnership means “ ALL FOR ONE , ONE FOR ALL “**